

Message Text

UNCLASSIFIED

PAGE 01 VIENNA 04735 231537Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----089200 240049Z /20
R 231533Z MAY 78
FM AMEMBASSY VIENNA
TO SECSTATE WASHDC 6501
INFO USDOC WASHDC

UNCLAS VIENNA 04735

USDOC

E.O. 11652: N/A
TAGS: EFIN, AU
SUBJECT: POSITIVE POSTURE OF EXPORT-IMPORT BANK

REF: STATE 070331

1. AS REQUESTED, EMBASSY HAS PUBLICIZED EXIMBANK'S NEW INITIATIVES. ON MARCH 29, WE SENT LETTERS TO AMERICAN CHAMBER OF COMMERCE AND TO 9 LOCAL U.S. AND 10 AUSTRIAN BANKS.
2. SINCE REFTTEL ON WHICH OUR LETTERS WERE BASED WAS RATHER SHORT ON DETAILS SEVERAL BANKS HAVE ASKED FOR MORE INFORMATION. SOME HAVE SAID THAT THEY WOULD BE PLEASED TO INCLUDE AN ITEM ON EXIMBANK'S NEW INITIATIVES IN THEIR NEXT NEWSLETTER WHEN SUCH DETAILS ARE OBTAINED.
3. ACTION REQUESTED: WE WILL APPRECIATE PROMPT DESPATCH OF FURTHER INFORMATION ON EXIMBANK'S NEW INITIATIVES, PARTICULARLY ON RATE SCHEDULES WHICH TEND TO MAKE EXIM FINANCING MORE COMPETITIVE. WE ALSO SUGGEST THAT SIGNIFICANT CHANGES IN EXIMBANK PRACTICES AND PROCEDURES BE REPORTED BY CABLE AS WELL AS BY PRESS

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RELEASE SINCE LATTER DO NOT ALWAYS SEEM TO GET THROUGH.
WOLF

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORTS, IMPORTS, POLICIES, BANKS, DEVELOPMENT BANKS
Control Number: n/a
Copy: SINGLE
Draft Date: 23 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978VIENNA04735
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780217-1191
Format: TEL
From: VIENNA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780526/aaaaawet.tel
Line Count: 57
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 67724698-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 70331
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2595759
Secure: OPEN
Status: NATIVE
Subject: POSITIVE POSTURE OF EXPORT-IMPORT BANK
TAGS: EFIN, AU, XMB
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/67724698-c288-dd11-92da-001cc4696bcc
Review Markings:
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